

Replies to Pre-bid queries

Subject: Replies to Pre-bid queries for the project “EOI for Providing Transaction advisory & PMU service for Green hydrogen/SAF and allied green products under RE vertical”.

Prebid meeting Date: 10/06/2026

Time: 3:00 PM to 4:00 PM

RFP No: MAHAPREIT/CGM-BIOFUELS/ETARE-GHyB/EoI-1/2026

Replies to Queries received from Bidders for the project: EOI for Providing Transaction advisory & PMU service for Green hydrogen/SAF and allied green products under RE vertical.

Replies to Pre-bid queries

| Sr. No. | Tender Clause | Original Clause | Bidders request/Suggestion: | MAHAPREIT Final Remark |
|---------|----------------------------------------------|--------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|
| 1 | Annexure-I & Annexure-III (Page No. 18 & 20) | Power of Attorney/Authority Letter clarification | Mr. Neeladri Bose, Sankla Renewables Pvt. Ltd., sought clarification regarding submission of Power of Attorney. It was informed that the company is registered under two primary names and the Director of the Company shall be signing the EOI documents. Hence, an Authority Letter should be considered sufficient and submission of a separate Power of | No separate power of attorney in case of signing authority primary director of the company. |

| | | | Attorney may not be required. | | | | | | | | | | | | | | | | | | | | | | |
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| 2 | Transaction Advisory fee / PMU fee (Page No. 10 - Clause 7.1) | Total transaction advisory fee shall be of 2% on project cost & shall be paid by applicant to MAHAPREIT as per milestones in contract agreement. Subsequently to be entered between project proponent / applicant & MAHAPREIT. | Mr. Karan Mehrotra, Sankla Renewables Pvt. Ltd., requested clarification on the Fee and suggested that the fee may be reviewed considering the limited scope of work | <p>Total Transaction advisory (T.A) fee breakup:</p> <table border="1"> <thead> <tr> <th>Sr No</th> <th>MAHAPREIT</th> <th>Fee (% of Project Cost)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Feasibility Study, Project Development, Bid Process management</td> <td>1.5 %</td> </tr> <tr> <td>2</td> <td>Construction Supervision & Commissioning Support, Tender preparation upon work order</td> <td>2.00%</td> </tr> <tr> <td>3</td> <td>Fund Raising & Financial Closure Support including equity</td> <td>2.00%</td> </tr> <tr> <td>4</td> <td>Hydrogen Offtake & Commercial Advisory</td> <td>1.00%</td> </tr> <tr> <td>5</td> <td>Feedstock Supply Chain & Quality Assurance Framework</td> <td>1.00%</td> </tr> <tr> <td></td> <td>Total</td> <td>7.5 %</td> </tr> </tbody> </table> <p>NOTE: Sr.no. 1 shall be mandatory for any bid, otherwise bid will be disqualified. Balance sr.no 2 to 5 are optional, MAHAPREIT shall charge *1% Success Fee* from the Producer on per year basis production capacity allocated against administration overhead, pre - commissioning, commissioning, coordinating with other agencies through corresponding capacity award, GST will be applicable and TDS deduction allowed.</p> | Sr No | MAHAPREIT | Fee (% of Project Cost) | 1 | Feasibility Study, Project Development, Bid Process management | 1.5 % | 2 | Construction Supervision & Commissioning Support, Tender preparation upon work order | 2.00% | 3 | Fund Raising & Financial Closure Support including equity | 2.00% | 4 | Hydrogen Offtake & Commercial Advisory | 1.00% | 5 | Feedstock Supply Chain & Quality Assurance Framework | 1.00% | | Total | 7.5 % |
| Sr No | MAHAPREIT | Fee (% of Project Cost) | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | Feasibility Study, Project Development, Bid Process management | 1.5 % | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | Construction Supervision & Commissioning Support, Tender preparation upon work order | 2.00% | | | | | | | | | | | | | | | | | | | | | | | |
| 3 | Fund Raising & Financial Closure Support including equity | 2.00% | | | | | | | | | | | | | | | | | | | | | | | |
| 4 | Hydrogen Offtake & Commercial Advisory | 1.00% | | | | | | | | | | | | | | | | | | | | | | | |
| 5 | Feedstock Supply Chain & Quality Assurance Framework | 1.00% | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | 7.5 % | | | | | | | | | | | | | | | | | | | | | | | |

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| 3 | Page No. 19 – Clause 9.1, Qualification Criteria, Sr. No. 7 | Eligibility Criteria | Mr. Shivam Garg, ICF Company, Delhi, sought clarification on whether the EOI pertains to consultancy services and requested clarification regarding Qualification Criteria under Clause 9.1. | The eligibility shall be as per the existing Qualification Criteria under Clause 9.1, including the requirement stipulated under Sr. No. 6 regarding agencies having an MoU/Association with the World Economic Forum (Davos), wherever applicable. | | |
| 4 | Page No. 11 – 9.5. Performance Bank Guarantee (PBG) | | | <p>1) PBG applicable on the total advisory fee as per clause Sr no. 7, Successful bidder shall submit breakup TA Fee for Sr.No .1, to total 1.5% Feasibility Study, Project Development, Bid Process management –</p> <p>i. Transaction advisory fee will be 0.3% as Cash Deposit and</p> <p>ii. Successful bidder shall submit 0.45% of Contract Value of Transaction advisory as Performance Bank Guarantee (PBG) and</p> <p>iii. 0.75% on contract value of Transaction advisory fee shall be deducted from each RA Bill as Retention Money</p> <p>2) Transaction advisory fee for assignments remaining for Sr.no 2, 3, 4, 5 as applicable shall be in BG.</p> | | |
| 5 | Renewable Energy (RE) PA | | New added by MAHAPREIT | Sr. No. | RE Sourcing Option (GAPA-Grid Access Permission Agreement) | Timeline / Demonstration Requirement |
| | | | | 1 | Power Purchase Agreement (PPA) | Submit signed PPA to MAHAPREIT within 6 months from Effective Date, demonstrate project readiness 1 month before SCSD (Schedule commissioning schedule delivery). |

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| | | | | 2 | Own / Captive RE Project | Inform MAHAPREIT of RE capacity, configuration, and location within 6 months from Effective Date of GAPA; demonstrate project readiness 1 month before SCSD (Schedule commissioning schedule delivery). |
| | | | | 3 | Combination of PPA + Own RE Project | Same obligations apply to respective components; readiness must be demonstrated 1 month before SCSD (Schedule commissioning schedule delivery). |

General Clarifications

- 1) The above replies/clarifications shall form an integral part of the EOI document.
- 2) All bidders are requested to take note of the above clarifications while preparing and submitting their proposals.
- 3) Except for the clarifications mentioned above, all other terms and conditions of the EOI/RFP document shall remain unchanged.
- 4) Any further amendment/clarification, if required, shall be issued only through Corrigendum.
- 5) As per MNRE (Ministry of New and Renewable Energy) guidelines, renewable energy procurement shall be undertaken through transparent, tariff-based competitive bidding or other approved mechanisms in accordance with applicable policies.
- 6) All RE projects shall comply with MNRE schemes, CERC/MERC regulations, and applicable central/state policies for grid connectivity, bidding and implementation.