

Subject: Approval for publishing Expression of Interest (EOI) for Empanelment of Agencies/Companies/Start-ups having expertise in AI, Fin-Tech, Edu-Tech, Agro-Tech and Infra-Tech Platforms.

Sr. No.	Clause	Query / Clarification Requested	MAHAPREIT Comments
ImmverseAI			
1	Turnover Criteria (₹10 Crore Average Turnover) (Clause -2, Pg.10)	Since the EOI specifically encourages participation from Startups and MSMEs, kindly clarify whether DPIIT-recognized Startups and eligible MSMEs are eligible for any relaxation in the prescribed turnover criteria.	DPIIT-recognized Startups and Udyam-registered MSMEs shall be exempted from the minimum turnover criteria of ₹10 Crore, subject to submission of valid documentary proof. However, Bidder must demonstrate adequate technical capability and relevant project experience.
2	Financial Eligibility through Associate / Group Company (Clause -3, Pg.10)	Kindly clarify whether the turnover and financial strength of a Parent Company, Associate Company, Group Company, or entity under common ownership/control may be considered for meeting the financial eligibility criteria, subject to submission of support undertakings and documentary evidence.	Turnover of Parent/Associate/Group Company shall not be considered independently. Eligibility shall be evaluated based on the bidding entity. However, in case of consortium participation, combined credentials may be considered as per consortium provisions
3	Associate Company Operating in Different Domain (Clause -3, Pg.10)	If the Parent/Associate/Group Company possesses the required turnover and financial capacity but operates in a domain other than AI, FinTech, EduTech, AgroTech, or InfraTech, will its financial credentials still be considered for satisfying the turnover requirement?	Financial credentials of entities operating in unrelated domains shall not be considered for qualification unless participating as a consortium member with defined roles and responsibilities.
4	Consortium Qualification (Clause -4, Pg.11)	Clause 4 states that combined experience of consortium members may be considered. Kindly clarify whether the turnover, project experience, technical manpower, and certifications of consortium members may also be considered cumulatively for eligibility assessment.	Yes. Turnover, project experience, manpower strength and certifications of consortium members may be considered cumulatively. The Lead Member shall be responsible for overall execution and coordination.
5	Project Experience Criteria (Clause -3, Pg.10)	Kindly clarify whether the prescribed project experience requirement may be fulfilled through consortium members and/or Parent/ Associate/ Group Companies.	Project experience of consortium members shall be considered. Experience of Parent/Associate/Group Companies not forming part of the consortium shall not be considered.

6	Startup Experience Consideration (Clause -3, Pg.10)	For recently incorporated startups, kindly clarify whether Product Deployments, PoCs, Pilot Projects, SaaS Platforms, Innovation Projects, and ongoing implementations may be considered equivalent to completed projects for evaluation purposes.	Product deployments, PoCs, pilot projects, SaaS implementations and ongoing projects may be considered, provided documentary evidence and client certification are submitted.
7	Computer Vision Requirement (Clause -3, Pg.10)	Kindly clarify whether projects involving OCR, Intelligent Document Processing, Video Analytics, Image Analytics, Drone Analytics, GIS Imagery Analysis, and Satellite Image Processing will qualify under the Computer Vision project requirement.	Projects involving OCR, Intelligent Document Processing, Video Analytics, Image Analytics, Drone Analytics, GIS Image Processing and Satellite Imagery Analytics shall be treated as Computer Vision projects
LA Technologies			
8	Eligibility Criteria- (Clause -3, Pg.10)	Please rephrase as The Bidder should have successfully completed at least 3 projects related to AI/ CYBERSECURITY in industrial application /office automation /Agriculture /Infra Projects/Finance/ Education Projects etc. of Government /PSU /Public or Private companies in last 3 years prior to the last stipulated date for submission of the Bid (costing of each project Rs. 25 lacs or more). Also need clarity on element of computer vision .	AI-enabled Cybersecurity projects may be considered under AI solutions category. However, the eligibility clause remains unchanged. Computer Vision requirement shall remain applicable as specified in the EOI. (Pls check above comments)
9	Query 2	Once we are an empaneled vendor to MAHAPREIT , would we be directly bidding for the tenders/RFP ? or what will be the role of an empaneled partner and MAHAPREIT in a particular project.	Empanelment creates a pool of qualified agencies. Project-specific opportunities may subsequently be floated among empanelled agencies through RFP/RFQ, limited tender, nomination, rate contract, PPP or other approved procurement methods. Empanelment does not guarantee award of work.
10	Query 3 Clause no.14. pg. no. 15	If the performance of an empanelled vendor is found to be satisfactory, what will be the duration of the extension granted to the empanelment period?	Initial empanelment validity shall be 3 years. Extension, if any, shall be decided by MAHAPREIT based on performance, project requirements and mutual consent.
Vidharbh Infotech Pvt Ltd.			
11	Criteria Sr. No 3 The Bidder should have successfully completed at least 3 projects related to AI in industrial application/office automation/Agriculture /Infra Projects/Finance/	Artificial Intelligence and Generative AI technologies have witnessed significant adoption only in the recent past, and many AI/ML projects are currently under implementation or are being executed in phased deployments. Restricting eligibility only to “successfully completed” projects may limit participation of otherwise capable and experienced bidders who have substantial ongoing AI/ML implementations.	Completed projects as specified in the EOI shall be considered for eligibility. Ongoing projects may be considered additionally during technical evaluation. Requirement of at least one Computer Vision-related project remains unchanged.

	Education Projects etc. of Government/ PSU/ Public or Private companies in last 3 years prior to the last stipulated date for submission of the Bid (costing of each project Rs. 25 lacs or more). Out of these, at least 01 Project should have the element of computer vision. (Clause -3, Pg.10)	Further, AI is a broad domain encompassing Machine Learning, Predictive Analytics, Natural Language Processing (NLP), Generative AI, Recommendation Engines, Intelligent Automation, and Computer Vision. Mandating Computer Vision as a compulsory component may unnecessarily restrict competition and exclude bidders with relevant expertise in other AI/ML technologies. Therefore, we request the authority to kindly amend the clause as follows:	
APPWRK IT SOLUTIONS			
12	Cost of EOI Document (Non-Refundable) Rs. 5000/- (+18% GST) Processing Fee (Non-Refundable) Rs. 50,000/- (+18% GST) Pg. no.2	As an MSME (Udyam Registered) and DPIIT-recognized Startup, kindly confirm whether Tender Fee and EMD exemption are applicable under this tender, and the documents required to claim the same.	DPIIT-recognized Startups and Udyam-registered MSMEs shall be exempted from EOI document fees upon submission of valid certificates. No exemption for processing fees.
13	The Bidder should have achieved a minimum average annual financial turnover upto Minimum of Rs.10 Cr during the last 3 Financial Years. Clause no. 3 pg. no.10	We respectfully request that the minimum average annual turnover requirement of Rs. 10 Crore be reconsidered and relaxed to a range of Rs. 2-5 Crore. We request confirmation on whether any relaxation is available for MSME/DPIIT-recognized Startups under this tender. If not, we humbly request MAHAPREIT to consider relaxing this criterion to encourage wider participation of capable and innovative organizations, in line with the Government of India's policy for promoting the MSME and Startup ecosystem.	Refer Clarification No. 1. Startups/MSMEs are exempted from turnover criteria. No change in turnover criteria for other bidders.
OASYS Cybernetics Pvt. Ltd.			
14	- FinTech Solutions - Agencies may provide AI-based solutions such as:" " Digital payment platforms - Financial inclusion systems - AI-based credit scoring	a) When will it be confirmed that the digital platforms are the be provided ? B) Are the platforms to be provided by the bidder or to be integrated ?	The present EOI is for empanelment only. Specific project requirements including whether platforms are to be developed, customized or integrated shall be defined in future project-specific RFPs.

15	• AgroTech Solutions AI-enabled agriculture and rural technology solutions including: • Agri supply-chain optimization • Farmer advisory mobile platforms	a) What are the Agri supply chain optimization to be done? B) What are the mobile platforms required for Farmers ? On Which OS are they required ?	The EOI only identifies indicative solution areas. Detailed functional requirements, platform specifications and technology stack shall be defined in future project-specific tenders/RFP's.
16	• InfraTech Solutions AI solutions for infra. planning, monitoring, and management including: • Smart city platforms • Predictive infra. maintenance.	a) What are included in smart city platforms ? B) What type of predictive analysis is to be done ?	Scope is indicative. Detailed requirements, use cases, data availability and project objectives shall be specified in future RFPs.
17	2.6 General Services • Data migration and digitization Pg. no.10	a) How much data is there to be migrated? B) Will data cleansing be required? C) How much data is there to be digitized? D) Will the department provide all the infrastructure required for digitization? E) Will Document Management System be required?	The current EOI is for empanelment only. Data volume, cleansing requirements, DMS requirements and infrastructure responsibilities shall be defined project-wise at the time of implementation.
Passenger Drone Research Limited			
18	Pg No 2; Processing Fee (Non-Refundable): Rs. 50,000/- (+18% GST)	Being an MSME and a startup, we sincerely request your consideration for a relaxation of the processing fee. We would be glad to submit our MSME and Startup Registration Certificate for your review and request you to please consider a relaxation in the processing fees.	Refer Clarification No. 12. Eligible DPIIT-recognized Startups and Udyam-registered MSMEs shall be exempted from EOI document fee upon submission of valid certificates. No exemption for processing fees.
19	Pg No11; Point No.3 Sr no. 2	The Bidder should have achieved a minimum average annual financial turnover upto Minimum of Rs.10 Cr during the last 3 Financial Years.	Refer Clarification No. 1 and 13.
20	Pg No 12; Point No.3 Sr no. 7	Bidder should have ISO: 9001 Certification. As our ISO 9001 certification process is currently underway and is expected to take approximately 6–7 months for completion, we respectfully request your approval to submit an undertaking in the interim period.	Bidders whose ISO 9001 certification process is underway may submit a self-undertaking along with evidence of certification initiation. However, ISO 9001 certification must be obtained before award of any project-specific work order, if required. (Pls see the evaluation methodology Point no 7- Point 1)

Sd/-
CGM- IT, MAHAPREIT