



EXPRESSION OF INTEREST (EOI)

Inviting

For Empanelment of Agencies/Companies/Start-ups/Consortiums having Expertise in AI in Fin-Tech, Edu-Tech, Agro-Tech and Infra-Tech Platforms.

June, 2026

MAHATMA PHULE RENEWABLE ENERGY & INFRASTRUCTURE TECHNOLOGY LTD. (MAHAPREIT),

A Govt. of Maharashtra Undertaking
Pinnacle Corporate Park B-501, Next to Trade Centre,
Bandra Kurla Complex, Bandra East, Mumbai 400051.

<https://mahapreit.in>

Time Schedule for EOI

Sr. No.	Particulars	Details
1	EOI No.	MAHAPREIT/IT/EOI-02/2026
2	Project name	Empanelment of Agencies/Companies/Start-ups/Consortiums having Expertise in AI, Fin-Tech, Edu-Tech, Agro-Tech and Infra-Tech Platforms Services through MAHAPREIT.
3	Cost of EOI Document (Non-Refundable)	Rs. 5000/- (+18% GST)
4	Processing Fee (Non-Refundable)	Rs. 50,000/- (+18% GST)
5	Start Date for downloading the EOI	11/06/2026
6	Date and Time of Online / Offline Prebid Meeting	16/06/2026 at 15.00 Hrs
7	Last date of Submission of proposals in response to EOI	29/07/2026 at 15.00 Hrs
8	Time and date of Opening of EOI	30/07/2026 at 16.00 Hrs
9	Contact No. in case of any queries.	Contract No. 9594077550
10	Email ID for Clarification and Submission of EOI	cgm.it@mahapreit.in
11	Bank Details for EOI Fees and Processing Fees by NEFT/RTGS only	Bank Name: State Bank of India Account Name: Mahatma Phule ewable Energy and astructure Technology Limited Account No: 42806014198 IFSC: SBIN0009995 Branch: Bandra East, Mumbai 400051

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INTRODUCTION

Mahatma Phule Backward Class Development Corporation Ltd (MPBCDC), Mumbai formed a subsidiary company, Mahatma Phule Renewable Energy and Infrastructure Technology Limited (MAHAPREIT) on 12th April 2021.

MAHAPREIT intends to implement the “NAVYUG Scheme” to get the integrated, inclusive, and comprehensive effects of all the input supports of MAHAPREIT company to the target beneficiaries of Mahatma Phule Backward Classes Development Corporation Limited as defined from time to time by Govt of Maharashtra. MAHAPREIT proposes to undertake projects under different verticals like Renewable Energy with Solar Power Projects, Green Hydrogen, Futuristic Energy Integration Projects, EV charging stations, Agro Processing value chain and Bio-fuels, Highway roads projects, Energy audits schemes, Environment and Climate Change, New and Emerging Technology projects, especially in Software Technology and application-based services and CSR projects. All the projects proposed to be undertaken by MAHAPREIT are self-sufficient in financing through the proposed Mahapreit Alternative Infrastructure Fund (MAIF) and intended to be implemented through Channel partner mechanisms called, Target Partners, Knowledge Partners, and Capex partners. Target Partners shall be invariably individuals/companies/Startup Entrepreneurs/ JV/ Partnership firms/ Consortiums / SHG/ women’s groups belonging to exclusive or a majority of such entities to Scheduled Caste (SC) category highly skilled/ skilled/semi-skilled /unskilled beneficiaries as defined by MPBCDC and entitled as eligible to take benefits of MPBCDC schemes in general. MAHAPREIT also intends to generate large-scale EMPLOYMENT for all categories of available beneficiaries of MPBCDC by linking them with above projects under different verticals and to allocate/utilize all the surplus revenues/profits from above projects/ activities to Scheduled Caste beneficiaries as may be directed by Govt. of Maharashtra in this behalf. All beneficiaries’ selection processes and support mechanisms including backward and forward linkages and logistical support will be carried out through NBR.

Proposal

The Government of Maharashtra through its AI Policy 2026 aims to position the State as a leading hub for Artificial Intelligence-driven innovation, digital governance, startup enablement, public service delivery, and sectoral transformation. The policy emphasizes adoption of AI technologies across key economic and social sectors including finance, agriculture, infrastructure, education, healthcare, governance, and citizen services.

In alignment with the policy vision, it is proposed to undertake an Empanelment of Agencies/Companies/Startups/MSMEs/System Integrators having proven expertise in designing, developing, implementing, operating, and maintaining AI-based platforms and solutions across the following strategic verticals:

- FinTech
- AgroTech
- InfraTech
- EduTech

The empanelment shall create a ready ecosystem of qualified agencies for rapid deployment of AI-enabled projects for government departments, public sector entities, urban local bodies, educational institutions, utilities, and industry stakeholders.

- **Objective of the Project**

The primary objective of the empanelment is to create a pre-qualified pool of competent agencies capable of delivering scalable, secure, and innovative AI-based solutions aligned with the State's digital transformation goals.

The broad objectives of this EOI are:

1. To identify and empanel experienced technology agencies and platform providers.
2. To create a ready pool of expert partners for future projects.
3. To accelerate implementation of innovative digital and AI-based solutions.
4. To encourage participation from Start-ups, MSMEs and Innovation-driven enterprises.
5. To support development of scalable, sustainable and citizen-centric technology ecosystems.
6. To facilitate public-private collaboration in emerging technologies.
7. To support smart governance, automation and digital transformation initiatives.

The empanelment will help in:

- Accelerating AI adoption across sectors
- Reducing project procurement timelines
- Enabling innovation through startups and MSMEs
- Encouraging public-private partnerships
- Creating a standardized vendor ecosystem
- Supporting data-driven governance and automation
- Promoting indigenous AI solutions and local innovation
- Facilitating pilot projects, PoCs, and statewide deployments

Proposed Verticals and Scope

- **FinTech Solutions**

Agencies may provide AI-based solutions such as:

- Digital payment platforms
- Financial inclusion systems
- AI-based credit scoring

- Fraud detection and prevention
- Risk analytics engines
- Loan automation systems
- GST/tax analytics
- Smart collection and recovery systems
- Blockchain-enabled financial systems
- AI chatbot for citizen financial services
- Smart subsidy and DBT monitoring systems

Potential Beneficiaries

- Cooperative institutions
- Government finance departments
- Urban local bodies
- Financial corporations
- Rural banking institutions
- SHGs and microfinance institutions

- **AgroTech Solutions**

AI-enabled agriculture and rural technology solutions including:

- Precision farming systems
- Crop health analytics
- Soil intelligence platforms
- Satellite and GIS-based monitoring
- Smart irrigation systems
- Pest and disease prediction
- AI weather advisory
- Agri supply-chain optimization
- Farm mechanization intelligence
- Commodity price forecasting
- Farmer advisory mobile platforms

Potential Beneficiaries

- Agriculture departments
- FPOs
- Cooperatives
- Agri universities
- Rural development agencies
- Farmers and agritech ecosystems

- **InfraTech Solutions**

AI solutions for infrastructure planning, monitoring, and management including:

- Smart city platforms
- Predictive infrastructure maintenance
- Asset lifecycle management
- GIS-based infrastructure mapping
- Digital twin solutions

- Traffic and mobility analytics
- Utility monitoring systems
- Energy efficiency optimization
- AI surveillance and safety systems
- Smart water and waste management
- Construction monitoring and analytics

Potential Beneficiaries

- Smart city SPVs
- Urban development authorities
- Infrastructure corporations
- Transport agencies
- Utilities and industrial zones

- **EduTech Solutions**

AI-driven education and skill development platforms such as:

- Adaptive learning systems
- Personalized learning platforms
- AI-based assessment tools
- Virtual classrooms
- Skill gap analytics
- Examination automation systems
- Multilingual educational platforms
- Teacher training systems
- AI career guidance platforms
- Digital content generation
- Student performance analytics

Potential Beneficiaries

- Schools and colleges
- Skill development missions
- Universities
- Technical institutions
- Government training centres
- Rural and tribal education programs

1. Notice Inviting Expression of Interest (EOI)

MAHAPREIT invites Expression of Interest (EOI) from eligible agencies, companies, consortiums, start-ups, MSMEs, technology firms, system integrators, innovation companies, research organizations and domain experts having proven expertise in Artificial Intelligence (AI), Fin-Tech, Edu-Tech, Agro-Tech and Infra-Tech solutions/platforms for empanelment.

The empanelled agencies shall support the organization in conceptualization, design, development, implementation, operation, maintenance, advisory, consultancy, capacity building and scaling of technology-driven projects and platforms across various sectors.

The objective of this empanelment is to create a panel of competent technology partners for future projects, pilot programs, PPP initiatives, government schemes, smart infrastructure projects, digital transformation programs and innovation-based initiatives.

The empanelment shall remain valid for a period of [03] years from the date of issuance of empanelment letter, extendable based on performance and mutual consent.

2. Scope of Empanelment

The empanelled agencies may be engaged for one or more of the following activities:

2.1 Artificial Intelligence (AI) Solutions

- AI-based automation systems
- Generative AI platforms and applications
- Machine Learning and Deep Learning solutions
- AI-powered analytics and dashboards
- Predictive analytics solutions
- AI-enabled citizen service platforms
- AI-driven workflow automation
- AI chatbot and virtual assistant solutions
- OCR and intelligent document processing
- Computer Vision and image analytics
- Speech-to-text and multilingual AI systems
- AI-enabled cybersecurity solutions
- AI data governance frameworks
- AI-enabled smart governance systems
- AI training and capacity building
- AI policy advisory and implementation support

2.2 Fin-Tech Solutions

- Digital payment systems
- Financial inclusion platforms
- Lending and micro-finance technology solutions
- Digital banking platforms
- Wallet and payment gateway solutions
- GST, taxation and accounting solutions
- Blockchain-based financial systems
- Digital escrow and transaction systems

- Financial analytics and risk management tools
- Insurance-tech solutions
- Smart subsidy and DBT systems
- E-governance finance management platforms
- Digital procurement and tendering systems
- Financial data intelligence platforms

2.3 Edu-Tech Solutions

- E-learning platforms
- LMS (Learning Management Systems)
- AI-based adaptive learning systems
- Skill development and vocational platforms
- Digital classrooms and smart education systems
- Online assessment and examination systems
- Educational analytics platforms
- AR/VR-based learning systems
- Student lifecycle management systems
- Teacher training platforms
- Multilingual digital learning content
- Education ERP solutions
- Certification and accreditation platforms
- Career guidance and employability platforms

2.4 Agro-Tech Solutions

- Smart agriculture platforms
- Precision farming solutions
- AI-enabled crop advisory systems
- IoT-based agriculture monitoring systems
- Agri marketplace and supply-chain platforms

- Farmer advisory and extension systems
- Agri-finance and agri-insurance platforms
- Satellite and GIS-based agriculture monitoring
- Climate-smart agriculture solutions
- Agri data analytics systems
- Smart irrigation and water management solutions
- Farm mechanization technology platforms
- Food traceability and blockchain solutions
- Agri warehousing and logistics platforms

2.5 Infra-Tech Solutions

- Smart city and smart infrastructure platforms
- GIS and digital twin solutions
- Infrastructure monitoring systems
- IoT-based infrastructure management
- Utility management systems
- Asset lifecycle management systems
- Building management systems
- Smart energy and renewable energy platforms
- Project monitoring dashboards
- Construction technology platforms
- Smart transportation and mobility solutions
- Digital infrastructure planning systems
- Urban analytics and command control centers
- Infrastructure ERP and integrated platforms
- Drone-based monitoring systems

2.6 General Services

The empanelled agencies may also be required to provide:

- Consulting and advisory services
- Feasibility studies and DPR preparation
- System architecture and solution design
- Project Management Consultancy (PMC)
- Software development and customization
- API integration services
- Cloud hosting and managed services
- Cybersecurity implementation
- Data migration and digitization
- Capacity building and training
- Operations and maintenance support
- Technical manpower support
- Innovation labs and pilot implementation
- Research and development support
- Regulatory and compliance support

3. Eligibility Criteria

Interested agencies shall fulfil the following eligibility criteria:

SN	Eligibility Criteria	Supporting document
1	The Bidder should be a Company registered under the Companies Act, 2013 or any other applicable law since the last five/Three years.	Copy of the Certificate of Incorporation from the office of the Registrar of Companies.
2	The Bidder should have achieved a minimum average annual financial turnover upto Minimum of Rs.10 Cr during the last 3 Financial Years.	<p>a. The Annual financial turnover shall be operating revenue (excluding Income from other sources) as given under the head “Revenue/Income” in audited Profit and Loss Account.</p> <p>b. The Bidder should furnish Annual Financial Turnover for each of the last 3 Financial Years with average thereof in tabular form and give reference of the document (with page no.) relied upon in support of meeting the Qualification Criterion.</p> <p>c. The Bidder should submit self-attested copy of Audited Balance Sheet and Profit and Loss Statement mentioning UDIN and Schedules, for last three financial years. Provisional Audited financial statement or certified statements will not be accepted.</p> <p>d. If the Audited Balance Sheet for the immediately preceding year is not available in case of a work for which the last stipulated date for submission of the bids is before 30th September or in case, Government of India extends the date of conducting of AGM / Filing of Balance Sheet beyond 30th September, audited Balance Sheets, Profit and Loss Statements and other financial statements of the three Financial Years immediately preceding the previous Financial Year shall be adopted for evaluating the credentials of the Bidder.</p>
3	The Bidder should have successfully completed at least 3 projects related to AI in industrial application/office automation/Agriculture/Infra Projects/Finance/ Education Projects etc. of Government/PSU/Public or Private companies in last 3 years prior to the last stipulated date for submission of the Bid (costing of each project Rs. 25 lacs or more). Out of these, at least 01 Project should have the element of computer vision.	<p>The Bidder should have strong client list. Copy of the following documents:</p> <p>Purchase Order/ Work Order /Agreement signed with the client.</p> <p>Letter from the client certifying that the Bidder has worked in the said project successfully.</p>

4	The Bidder should not have been blacklisted by any Government department/agencies.	The Bidder shall provide an undertaking regarding the same.
5	The Bidder must have at least 10 engineers on permanent role with their Degree/ Masters /Higher Education Qualifications in Engineering out of which min. 5 should have more than 3 years of experience.	Documentary proof related to education qualification and experience to be provided. Self-certification from HR of the company to be provided for employee list.
6	Firm should have its own support center for telephonic and remote assistance services covering PAN India.	Self-Declaration along with the details of support center.
7	Bidder should have ISO: 9001 Certification.	Relevant certificate to be attached.

4. Consortium Participation

Consortium participation shall be permitted subject to the following:

1. Maximum [03] members in a consortium.
2. One member shall act as Lead Member.
3. Lead Member shall be responsible for overall coordination and execution.
4. Consortium agreement/MOU shall be submitted.
5. Combined experience of consortium members may be considered.

5. Categories for Empanelment

Applicants may apply in one or more of the following categories:

Sr. No.	Category	Description
1	AI-Tech	Artificial Intelligence and Automation Solutions
2	Fin-Tech	Financial Technology Platforms
3	Edu-Tech	Education Technology Solutions
4	Agro-Tech	Agriculture Technology Solutions
5	Infra-Tech	Infrastructure Technology Solutions
6	Integrated Platforms	Multi-domain Integrated Technology Platforms
7	Consulting & Advisory	Technology Consulting and PMC Services
8	Innovation & R&D	Research, Pilot and Innovation-based Solutions

6. Roles and Responsibilities of Empanelled Agencies

The empanelled agencies shall:

1. Provide domain expertise and technical support.
2. Participate in project discussions and technical presentations.
3. Submit proposals against project-specific RFPs/RFQs.
4. Provide proof-of-concept (PoC) demonstrations wherever required.
5. Ensure compliance with applicable laws, standards and cybersecurity requirements.
6. Maintain confidentiality of project-related information.
7. Deploy qualified technical resources.
8. Provide implementation and post-implementation support.
9. Support innovation, incubation and pilot initiatives.
10. Ensure timely delivery and performance standards.

7. Evaluation Methodology

The applications shall be evaluated based on the following indicative criteria:

Sr. No.	Criteria	Marks
1	Organizational Profile and Experience	20
2	Relevant Project Experience	25
3	Technical Capability and Team Strength	20
4	Innovation/Product/Platform Capability	15
5	Financial Strength	10
6	Presentation/Demonstration (if applicable)	10
Total		100

Minimum qualifying marks for empanelment shall be [70] marks.

The organization reserves the right to modify evaluation criteria.

8. Empanelment Process

The empanelment process shall broadly include:

1. Submission of EOI documents.
2. Preliminary scrutiny of applications.
3. Technical evaluation.
4. Presentation/Product demonstration (if required).
5. Clarifications/document verification.
6. Final empanelment approval.
7. Issuance of empanelment letter.

Empanelment does not guarantee award of work.

9. Project Allocation Mechanism

Projects/work orders may be allocated through:

- Limited tender among empanelled agencies
- QCBS/QBS methodology
- Project-specific RFP/RFQ
- Innovation challenge/pilot selection
- Rate contract/work order basis
- PPP or revenue-sharing model

10. Commercial Model

Depending upon project requirements, the following models may be adopted:

- Fixed Cost Model
- Transaction-based Revenue Model
- SaaS/Subscription Model
- Revenue Sharing Model
- PPP Model
- BOT/BOOT/Hybrid Model
- Managed Service Model
- Milestone-based Payment Model

11. Performance Security

Selected agencies for specific projects may be required to submit:

- Performance Bank Guarantee (PBG)
- Security Deposit
- NDA and Data Security Undertaking
- Service Level Agreement (SLA)

The value of Performance Bank Guarantee shall be defined in the project-specific RFP/work order.

12. Intellectual Property Rights (IPR)

1. The ownership of source code, software, reports, designs, data and intellectual property shall be governed as per project-specific agreement.
2. Agencies shall ensure that no third-party intellectual property rights are violated.
3. Open-source components, if used, shall comply with applicable licensing terms.

13. Confidentiality and Data Security

The empanelled agencies shall:

- Maintain strict confidentiality of all information.
- Comply with applicable data protection and cybersecurity laws.
- Implement adequate security measures.
- Ensure secure storage and transmission of data.
- Sign confidentiality and non-disclosure agreements.

14. Validity of Empanelment

The empanelment shall remain valid for a period of [03] years from the date of empanelment and may be extended based on satisfactory performance.

The organization reserves the right to review, suspend or terminate empanelment at any time.

15. Submission of EOI

Interested applicants shall submit the following:

Technical Documents

1. Covering Letter
2. Company Profile
3. Certificate of Incorporation/Registration
4. PAN, GST and applicable registrations
5. Audited Financial Statements
6. Experience Certificates/Work Orders
7. Project Details and Client References
8. Technical Team Details
9. Product/Solution Brochures
10. Online payment of Fees Receipt – (For Exemption attach Start-up/MSME Certificates if applicable)
11. Consortium Agreement (if applicable)
12. Any other relevant documents

Submission Method

The EOI may be submitted:

- By email as well as Physical Technical Envelop submission.

Note: - Applications received after due date will not be considered.

All rights are reserved by the Managing Director, Mahapreit Ltd. to reject any one or all offers in full or in part without assigning any reason, or to accept the offer beyond the validity period.

Address-

Managing Director,

B-501 Pinnacle Corporate Park, Next to Trade Center, BKC Bandra (East), Mumbai – 400051.

16. General Terms and Conditions

1. The organization reserves the right to accept or reject any or all applications without assigning any reason.

2. Submission of EOI does not guarantee empanelment.
3. The organization may cancel or modify the EOI process at any stage without giving reason.
4. False information may lead to disqualification.
5. The applicant shall bear all costs related to preparation and submission.
6. Empanelled agencies shall comply with all statutory requirements.
7. Any dispute shall be subject to jurisdiction of courts at [Location].
8. The organization reserves the right to seek additional information.
9. Participation in EOI implies acceptance of all terms and conditions.

17. Special Preference

Preference may be given to:

- Agencies having Government project experience
- Maharashtra-based Start-ups/MSMEs
- Agencies having AI/Innovation products
- Organizations having proprietary platforms/IP
- Agencies with strong cybersecurity practices
- Agencies having incubation/research partnerships
- Women-led and social-impact enterprises

Annexure – I

Covering Letter Format

(To be submitted on Company Letterhead)

Date:

To, [Authority Name] [Organization Name]

Subject: Submission of Expression of Interest for Empanelment of Agencies having expertise in AI, Fin-Tech, Edu-Tech, Agro-Tech and Infra-Tech Platforms.

Sir/Madam,

With reference to the EOI document, we hereby submit our Expression of Interest for empanelment.

We confirm that:

1. We have read and understood the EOI terms and conditions.
2. All information provided by us is true and correct.
3. We possess the necessary technical and financial capability.
4. We agree to comply with all requirements of the organization.

Authorized Signatory

Name: Designation: Company Name: Seal & Signature:

Annexure – II

Applicant Information Sheet

Particulars	Details
Name of Applicant	
Registered Address	
Year of Establishment	
Type of Organization	
PAN Number	
GST Number	
CIN/Registration Number	
Contact Person	
Mobile Number	
Email ID	
Website	
Employee Strength	
Areas of Expertise	
Annual Turnover	
Presence Locations	

Annexure – III

Project Experience Format

Sr. No.	Project Name	Client Name	Sector	Project Value	Duration	Scope	Status
1							
2							

Annexure – IV

Declaration

We hereby declare that:

1. We have not been blacklisted by any Government Department/PSU.
2. No criminal proceedings are pending against the organization.
3. We shall comply with all applicable laws and regulations.
4. Information submitted by us is authentic and verifiable.

Authorized Signatory

Name: Designation: Company Name: Seal & Signature: